



## Reference Training Guides

### ***Antiques, Collectibles and Price Guides***

Many industries and hobbies rely on independent pricing sources when evaluating an item to sell or to purchase. This is most prevalent in the automobile industry and in the world of collectibles such as antiques, baseball cards, coins, comics, autographs or stamps.

A **price guide** is a book or online site that attempts to deliver accurate and concise valuation information for a good. Not only do vendors rely on these guides when determining at what price they should list an item for sale, but interested parties look at price guides when shopping.

In the past, price guides were created by field experts utilizing dealer prices, auction prices (when applicable), and expert opinion(s). Hobby price guides in the Numismatic and Sports Memorabilia arenas have traditionally been print based. Several companies have been particularly strong in this market.

As the Internet continues to become more and more powerful, so to are the price guides available. Online price guides utilizing actual prices have sprung up in recent years. These guides thrive on actual sales data and other relationships with major auction venues to provide the user with accurate figures.

Always remember Price Guides are not infallible. Don't use these guides as a Bible, but rather as a starting point to find out more about the values of your treasures.

#### **Useful keywords/subject headings for searching**

Subject plus "Collectors and Collecting"

Example: Baseball collectors and collecting for baseball cards

Antiques

Collectibles

Price Guides or Prices

#### **Call numbers to search under**

745.1 – Collectibles, Memorabilia, Antiques

795.4 -- Trading Cards

745.1, 747.0942 -- Victoriana

769 -- Baseball Cards/Sports Cards

090, 002 -- Rare Books

629.222 -- Antique and classic cars

629.227 -- Antique and vintage motorcycle

745.4 -- Decoration and ornament



## Reference Training Guides

769.56 -- Stamp Collecting  
737.4 -- Numismatics, Coins-Collectors and collecting  
769 -- Paper Money  
745.5, 688.7 -- Toys

### Internet links

*Getting Started Guide to Collecting*

<http://collectibles.about.com/od/auctionsandshopping1/tp/begincollecting.htm>

*Pictorial Descriptions of Common Collections*

<http://collectibles.about.com/od/priceguidesonline/tp/pictorialguides.htm>

*Antiques Roadshow Resources*

<http://www.pbs.org/wgbh/pages/roadshow/series/resources.html>

*Kovel Collectors Guides online*

<http://www.kovels.com/>

*Ebay*

<http://www.ebay.com>

*National Automobile Dealers' Association (NADA)*

<http://www.nada.com>

*Kelley Blue Book*

<http://www.kbb.com>

### Databases

*InfoTrac*

Contains a variety of periodicals which provide a good sampling of supplemental information. Some useful titles include: *Antiques & Collecting Magazine*, *Antiques & Collecting Hobbies*, *Antiques Journal*, *Antiques Roadshow Insider*, and *Magazine Antiques*.

### Books

These resources should be available system-wide, but the current edition may be located in Reference collection. Call number depends upon topics covered, but most general collectible guides are at 745.1.

Kovel's Guides (antiques, pottery, glass ...)

Warman's Guides (antiques, pottery, glass ...)

Standard Catalogs of (world coins, stamps, baseball cards ...)

Schroeder's Guides (antiques and collectibles)



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National Automobile Dealers' Association Guides (motor vehicles, boats, mobile homes ...)

### Local contacts

Lanier's Historic Downtown Market

[www.laniersantiques.com](http://www.laniersantiques.com)

108 Broadway

Kissimmee FL 34741

407-933-5679

### National Contacts

PBS's Antiques Roadshow

<http://www.pbs.org/wgbh/pages/roadshow/>

Christie's

[www.christies.com](http://www.christies.com) or (212) 492- 5485

Sotheby's

[www.sothebys.com](http://www.sothebys.com) or (541) 312- 5682